

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 03413 221233Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
-----041298 221414Z /53

R 221213Z JUN 77
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
INFO SECSTATE WASHDC 8314
AMEMBASSY ATHENS
AMCONSUL DHAHRAN
AMEMBASSY DAMASCUS
AMEMBASSY JIDDA

UNCLAS KUWAIT 3413

ATHENS FOR RTDO

USDOC FOR BIC/CAGNE

E.O. 11652: N/A
TAGS: BEXP
SUBJECT: PROCESS CONTROLS MISSION, OCTOBER 1977

1. EMBASSY CONCURS WITH CONCEPT OF SPECIALIZED
TRADE MISSION.

2. WE REPEAT THAT COMPANY LITERATURE AND BROCHURES
SHOULD NOT, REPEAT NOT, BE SENT BY AIR FREIGHT. IN PAST
LITERATURE SENT BY AIR FREIGHT HAS REGULARLY ARRIVED
AFTER MISSION LEFT. RECENT EXAMPLE OF INVITATIONS
SENT BY USDA FOR FAS SALES TEAM VISIT TO KUWAIT
ILLUSTRATES THIS POINT. INVITATIONS WERE SENT ON MAY 17
BY TWO AIR FREIGHT. THEY CLEARED CUSTOMS AND
WERE RECEIVED BY EMBASSY ON 21 JUNE, 1977. FAS
SALES TEAM DEPARTED KUWAIT 6 JUNE 1977. LITERATURE
SHOULD BE SENT BY AIR POUCH, ALLOWING THREE WEEKS
TO ARRIVE AND THEN AT LEAST THREE WEEKS FOR PROPER
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DISTRIBUTION AND PROMOTION OF EVENT, I.E. LITERATURE
SHOULD LEAVE DEPT. 6 WEEKS BEFORE MISSION ARRIVES.
INADEQUATE LEAD TIME FOR DISTRIBUTION OF
COMPANY LITERATURE WEAKENS ANY PROMOTION EFFORT
ON THE PART OF THEPOST AND RESTRICTS THE NUMBERS
OF COMPANIES WITH WHICH BUSINESS APPOINTMENTS CAN
BE MADE, SINCE NO COMPANY IN KUWAIT WANTS TO

DISCUSS PRODUCTS ABOUT WHICH IT HAS LITTLE, IF
ANY, INFORMATION. AT LEAST 100 COPIES SHOULD BE
SENT OF EACH HANDOUT.
MAESTRONE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977KUWAIT03413
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770222-1289
Format: TEL
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770632/aaaabbgr.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 548be378-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 26-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2073177
Secure: OPEN
Status: NATIVE
Subject: PROCESS CONTROLS MISSION, OCTOBER 1977
TAGS: BEXP
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/548be378-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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